# WHAT OUR BUSINESS CUSTOMERS SAID AFTER 5 YEARS - 2020

### MARTIN GOSNELL - FIELD ENGINEER AT QUANTITATIVE

### How has your Venom BlackBook functioned these past 5 years?

"It has never missed a beat, it has been the most reliable PC I have ever owned"

### Did you have any concerns about Venom as a brand before you bought it?

"At the time I was a little worried as I had not heard of Venom before, however the reviews were good and the reseller I purchased it from strongly recommended it. It was a great choice and I have gone on to recommend it myself to colleagues and friends over the years as it is fantastic"

### What do you like most about your Venom BlackBook Zero?

"The cooling is great, it has never crashed and is very reliable and strong."

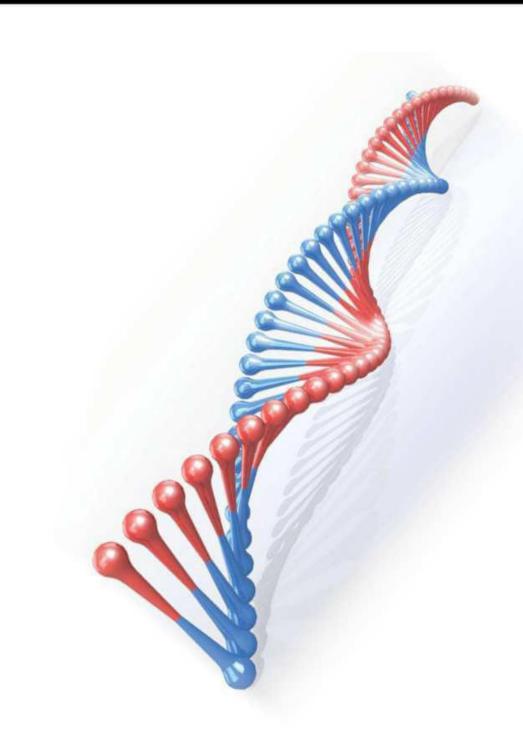
### Anything you don't like?

"The touchpad is a bit sensitive but I have adjusted myself to how I use the BlackBook Zero and now I don't have an issue with it"

### Would you go with Venom again?

"I would not consider using anything else.

I have owned every major branded PC over the years and this has been the best"



#### PHILIP REDMAN - DETECTIVE SNR SERGEANT NSW POLICE

# What made you buy the BlackBook Zero 5 years ago?

"I purchased it because it was the best high end portable that was built with the best configuration. It kept going and it is still going"

# Did you have concerns around Venom as a brand? Or perhaps think it was for gaming?

"Venom to me has always meant quality. For me it is a brand that means quality and not gaming like Asus, MSI or Gigabyte. Venom to me is brand that is high end and has really good build quality"

# Ever need our help or required after sales support?

"I used the support a few times over the

years and it was great. I once spilt a lot of orange juice over it and had to have it repaired by Venom as well and has been fine"

#### Would you like an upgrade?

"As I use a lot of high end photography equipment, I think it is important that a brand makes products that last a long time, if Venom products were not good or reliable, I would not recommend them to anyone. The BlackBook Zero is a workhorse and at the moment I have a lot of new photography equipment. In future when I do want an upgrade I am now aware of the trade in program Venom is offering via the reseller I bought from and I will utilise this. If it had fallen apart I would never buy anything Venom again."



### GARY LOWE - DIRECTOR AT SUCHLOWE CONTRACTING

### Did you have concerns around Venom as a brand?

"I did before I bought it, however these reservations were addressed by the reseller I bought them from and they were put to ease"

#### Have you ever needed support?

"5 years on and I have never needed support and it works like the day I bought it"

### What are your thought around your Black-Book Zero?

"Fantastic computer that always works and always allows me to do my work"

Will you choose Venom again?

"Yes most definitely"

