

## GORDON MILLER - DIRECTOR AT MILLER INVESTMENT

### What made you choose Venom?

*"I asked our IT support staff what would be a high quality fast PC and was recommended to buy the Venom BlackBook Zero 5 years ago. It has since worked really well"*

### Ever need our help or required after sales support?

*"I got a new battery for it without any trouble two years ago. The Black-Book Zero is on my desk right now"*

### Did you have concerns around the Brand or the logo?

*"No I have never had concerns about that, I am concerned about quality. I like the fact that it is different"*

### Would you go with Venom again?

*"You get what you pay for, so yes I would"*



## VICTOR ARANEDA - DIRECTOR AT VACS IT CONSULTING

### What made you choose Venom?

*"The person who sold me the BlackBook Zero was a really good sales person and basically cold sold it to me. I have then gone on and sold several of these to the businesses that I consult"*

### Ever need our help or required after sales support?

*"Mostly no, there have not been issues and the oldest one that I have from 5 years ago still runs great. I have had some other issues which Venom has resolved around networking and wireless connectivity"*

### Did you worry about the brand?

*"As I had never heard of it before, yes. After being convinced that they were reliable I bought one for myself and now I recommend them to my customers"*

### Would you go with Venom again?

*"As we need more PC's yes I will recommend them they are still running fantastically and it makes my job easier"*



## WADE MARTIN - DIRECTOR AT JTB INDUSTRIES (RECRUITMENT)

### Did you worry about the brand, before you bought it?

*"I was actually really excited about the brand being Australian and it has been a great topic of conversation when I meet clients and they see what I am using"*

### Ever need our help or required after sales support?

*"Yes and compared to some of the support I received in the past from brands like HP for their business notebooks, Venom has been impeccable. The support is All Australian based, customer service has been amazing, I mean within hours of asking questions around keys and how to use the machine I got the answers I needed"*

### Thoughts about your BlackBook Zero?

*"I'm so glad I chose it, and while consulting I have recommended it to my clients I like it because it's different, and it's so fast, and good quality computers"*

### Would you go with Venom again?

*"Yes I would, it most definitely be the only computer I will buy from now on"*

